

HIGHCLIFFE HOUSE

MEDIA KIT



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| ABOUT HIGHCLIFFE HOUSE

Discover the epitome of luxury and elegance at Highcliffe House, nestled in the charming town of Lynton, Devon, England. With a legacy of excellence marked by numerous prestigious awards, including TripAdvisor's Travelers' Choice Best of the Best Awards 2022-2024 and the AA Guest Accommodation of the Year, Highcliffe House stands as a beacon of hospitality and refinement. Each aspect of this exquisite establishment, from the individually designed bedrooms to the stunning panoramic views of the Devon coast and Exmoor countryside, is crafted to perfection. With a commitment to unparalleled quality and a passion for creating unforgettable experiences, Highcliffe House invites guests to indulge in a world of comfort, sophistication, and unrivaled beauty.



BACKGROUND STORY

Robert Walshe and Richard Robinson's journey to owning Highcliffe House is a testament to their unwavering passion for hospitality and pursuit of excellence. With illustrious backgrounds in radio and luxury hospitality, Robert and Richard have each carved out successful careers, leaving an indelible mark on their respective industries.



Robert, a former Managing Director, launched and managed some of the Republic and Northern Ireland's most prominent commercial radio stations and award-winning media brands for over twenty five years. His expertise spans across various platforms, from hosting current affairs programs on radio and television to producing acclaimed travel podcasts and contributing articles to esteemed travel publications.

Meanwhile, Richard's journey in hospitality led him to manage prestigious four and five-star hotels for the renowned Hastings Hotel Group, including iconic properties like The Culloden Holywood and the opulent Slieve Donard Resort and Spa. With a background that includes roles in the Northern Ireland Tourist Board and Invest Northern Ireland, as well as a tenure as Head of Accommodation at Queen's University, Richard brings a wealth of experience in guest services and operational management.

Their decision to purchase Highcliffe House amidst the global Covid-19 pandemic may have seemed unconventional to some, but for Robert and Richard, it was the culmination of years of dreaming and planning. Instantly captivated by the property's charm and potential, they knew they had found their dream hospitality business. Despite the challenges posed by the pandemic, Robert and Richard's unwavering determination and innovative approach quickly propelled Highcliffe House into the international spotlight.

With their keen eye for detail and vast travel experience, Robert and Richard have elevated Highcliffe House to new heights of acclaim within a remarkably short period. Their commitment to excellence, coupled with their passion for creating unforgettable experiences, has garnered numerous prestigious awards and accolades, catapulting Highcliffe House into the echelons of top-tier hospitality destinations. As custodians of this historic property, Robert and Richard continue to imbue Highcliffe House with their unique vision, ensuring that every guest experience is nothing short of extraordinary.

VISION & VALUES

At Highcliffe House, the vision of Robert and Richard is guided by an unwavering commitment to delivering unparalleled 5-star service and exceptional experiences for every guest. Their collective passion for hospitality and dedication to excellence permeate every aspect of the guest experience, from the meticulously curated decor to the thoughtful amenities and personalized touches. With a keen eye for detail and a deep understanding of what discerning travelers seek, Robert and Richard have created a haven where luxury meets warmth, and sophistication blends seamlessly with genuine hospitality. Their vision extends beyond mere accommodation; it encompasses creating lasting memories and forging meaningful connections with each guest, ensuring that every stay at Highcliffe House is nothing short of extraordinary.





What makes Highcliffe House so special?

A stay at Highcliffe House is a positive experience for several reasons, starting with its idyllic location perched atop the picturesque town of Lynton, Devon. Surrounded by the stunning beauty of the Exmoor coast and countryside, Highcliffe House offers guests a serene retreat from the hustle and bustle of everyday life, with breathtaking views at every turn.

Exclusivity is another hallmark of a stay at Highcliffe House. As a boutique bed and breakfast, the property offers a limited number of individually designed rooms, ensuring an intimate and private atmosphere for guests seeking a peaceful escape. This exclusivity allows for personalized attention to detail, ensuring that each guest receives the utmost care and attention throughout their stay.

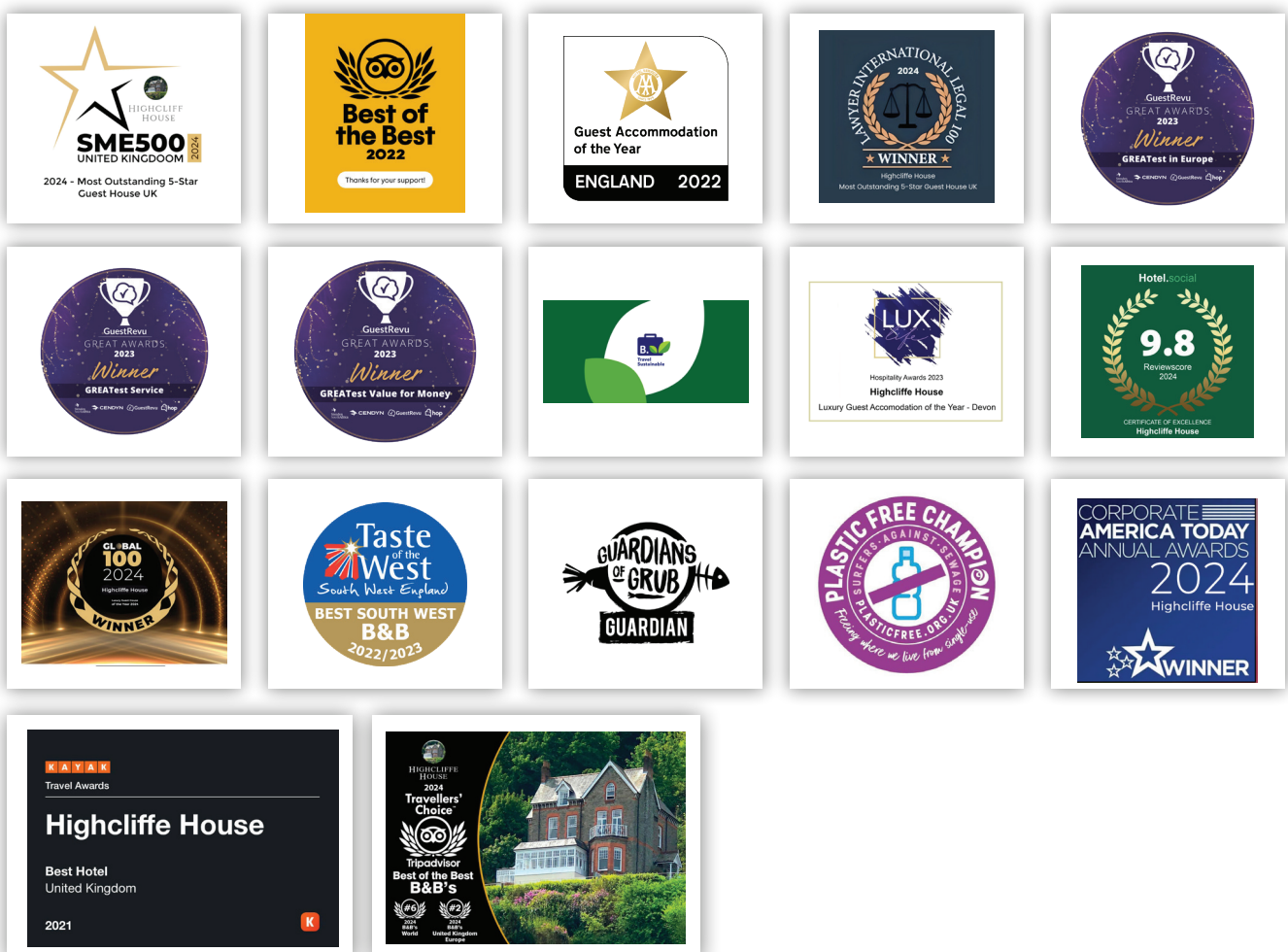
One of the most distinguishing features of Highcliffe House is the personalized customer service provided by owners Robert Walshe and Richard Robinson. With a genuine passion for hospitality and a commitment to excellence, Robert and Richard go above and beyond to ensure that every guest feels welcomed, valued, and pampered during their time at Highcliffe House. From warm greetings upon arrival to thoughtful gestures and personalized recommendations throughout the stay, guests can expect nothing short of exceptional service tailored to their individual needs and preferences.

In summary, what makes a stay at Highcliffe House so special is its unparalleled combination of breathtaking location, exclusivity, and personalized customer service provided by dedicated owners who are deeply invested in creating unforgettable experiences for every guest.

HIGHCLIFFE HOUSE - AWARDS & ACHIEVEMENTS

Highcliffe House in Lynton, Devon, stands as a beacon of excellence in the hospitality industry, garnering numerous accolades over the past four years. From 2021 to 2024, it has consistently ranked among Tripadvisor's Travellers' Choice Best of the Best, earning a place in the top 6 accommodations worldwide. Its dedication to exceptional service and unforgettable experiences has not gone unnoticed, with guests consistently praising its stunning location, luxurious amenities, and warm hospitality. In addition to its international recognition, Highcliffe House was named the "Best Place to Go" in 2023 by Taste of the West, further solidifying its reputation as a premier destination. These awards serve as a testament to Highcliffe House's commitment to providing guests with unparalleled stays, making it a must-visit for travelers seeking an unforgettable escape in the heart of Devon's breathtaking scenery.

List of Achievements



THE FUTURE

Looking ahead, the future at Highcliffe House is defined by our unwavering commitment to maintaining and exceeding the high standards that have become synonymous with our name. With a steadfast dedication to putting our customers and guests first in everything we do, we are committed to providing unparalleled experiences that surpass expectations at every turn. Our “customers and guests always first” approach will continue to guide our every decision, ensuring that each individual who walks through our doors feels valued, appreciated, and cherished.

In addition to our continued focus on elevating the guest experience at Highcliffe House, we are thrilled to announce the exciting acquisition of Sunset Haven, a luxury bedroom condo nestled on the shores of Boca Ciega Bay in St. Petersburg, Florida. This stunning waterfront retreat reflects our ongoing commitment to expanding our portfolio of exceptional properties while providing our guests with new opportunities to indulge in unforgettable experiences. With its breathtaking views, luxurious amenities, and prime location, Sunset Haven promises to be the perfect complement to the unparalleled hospitality and service that guests have come to expect from Highcliffe House.

As we embark on this new chapter, our dedication to excellence remains unwavering, and we look forward to welcoming guests to both Highcliffe House and Sunset Haven, ensuring that their every need is met and their every expectation exceeded. With our eyes set firmly on the future, we are excited to continue our journey of creating cherished memories and unforgettable moments for guests from around the world.



HIGHCLIFFE HOUSE - FACT SHEET

- 📄 **Property Name** : Highcliffe House
- 🏠 **Address**: Sinai Hill, Lynton, Devon EX356AR UK
- 📍 **Location**: Lynton, Exmoor National Park, Devon England
- 👤 **Proprietors** : Robert Walshe & Richard Robinson
- 👤 **Profession** : Former Media Executive, Hotelier
- 🏢 **Industry**: Hospitality & Tourism



- 🌐 **Website**: Highcliffe House www.highcliffehouse.co.uk
- ✉ **Email** : info@highcliffehouse.co.uk
- 📞 **Phone** : +447930732347

TARGET AUDIENCE

Holiday Makers : - Couples/ Friends/ Adults only

Tourists : Active, Culturally Curious, Adventurous, Well Travelled, Discerning

Activities: Outdoors, Walking, Culture, Gastronomy, Cycling, Nature enthusiasts.

